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EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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1892 Poultry breeding stock (Pakistan). Wants to buy poultry parent stock, 8,000-10,000 birds annually in consignments of approximately 3,000 each, for producing layers. Request C&F Karachi quotations with delivery period. Contact: Shafqat M. Hamid, Vice President, Rukhsana Corporation Ltd., P. O. Box 63, Faisalabad, Pakistan. Cable: RUNACORP. Phone: 30657.

1893 Chicken and turkey livers (Egypt). Wants chicken liver, turkey liver, frozen, 10 tons each, quality high, medium (specify), 1 kilo per carton, delivery soonest, quote price for each quality and type, CIF Alexandria. Bank ref: National Bank of Egypt, Cairo. Contact: Ahmed Abdel Aziz, Import Manager, Chaco Egypt Ltd., P. O. Box 1777, Alexandria, Egypt. Telex: 54057 COMALX UN, Attention Chaco. Phone: 28000 Alexandria.

1894 Baby chicks (Pakistan). Interested in Fancy breeds chicks for further breeding, approximately annual requirements 200-1,000 birds. Broiler chicks, annual requirements 100,000 birds. Request C&F Karachi quotations with delivery schedule. Contact: Major S. A. S. Zaidi (Retd), Proprietor, Conimpex Hatchery and Breeding Farm, P. O. Box 146, Multan, Pakistan. Cable: CONIMPEX. Phone: 74214.

1895 Soybean oil (Turkey). High ranking officials of Taris, the largest Aegean region farm sales cooperative, asserts that Turkey will need to continue importation of vegetable oils in varying quantities until 1982. Although Taris has already imported 35,000 tons of soybean oil this year on behalf of the government, the officials express mystification and some concern that bids on this oil had come from Europe and not from U.S. companies. With a view to meeting Turkey's needs until 1982, the officials express interest in establishing direct contact with U.S. suppliers. Contact: Taris Genel Mudurlugu, Ithalat Ve Satin Alma Mudurlugu, Alsancak, Izmir, Turkey. Telex: 52347.

1896-1897 Fresh fruits (England). Needs all types of fresh fruits, including citrus, deciduous, berries and soft fruits, Quality - Grade A, standard air freight packaging, delivery on continual basis. Quote CIF/C&F London. Bank ref: Royal Bank of Scotland, P. O. Box 412, 62 Lombard Street, London EC3. Contact: Dennis A. Issacs, Haines & Isaacs Ltd., 24 & 25 Mark Lane, London EC3R 7DQ, England. Telex: 88376/888908. Phone: 01-623-5432.

1898-1900 Chicken and turkey parts, beef liver (Egypt). Wants 20 mt of chicken parts and 1 mt of turkey parts (breasts, legs, wings), high and medium quality (specify), 10-12 kg per carton, each part in separate carton, quote CIF Alexandria for each quality. Also wants 100 mt per month of frozen beef livers, select and regular, 2 pieces per carton, not more than 15 kg per carton. All quote CIF Alexandria. Buyer requests insurance to cover cost if rejected at port of entry. Bank ref: Abu Dhabi, Alexandria and National Bank of Egypt, Cairo.

Issued weekly by the Export Trade Services Division, Foreign Agricultural Service, U.S. Department of Agriculture, Room 5935 South Building, Washington, D.C. 20250

Contact: Ahmed Abdel Aziz, Import Manager, Chaco Egypt Ltd., P. O. Box 1777, Alexandria, Egypt. Telex: 54057 COMALX UN, Attention Chaco. Phone: 28000, Alexandria.

1901-1902 Candy, snacks (Norway). Interested in sole agency for Norway for fast moving consumer products (candy, snacks, etc.), quote CIF Oslo, Norway, or FOB U.S. port. Bank ref: Union Bank of Norway. Contact: Jan Rydgren, Gunnar Stenberg A/S, Pilestredet 55 B, P. O. Box 7137 Homansbyen, Oslo 3, Norway. Telex: 17055 N. Phone: NORWAY 02-69 32 90.

1903-1904 Soybeans, milk powder (Singapore). Wants about 20 tons of soybeans for food purposes, in bags; and about 650 cartons of a specific brand of milk powder, in cartons (2 dz x 1 lb.). First grade quality, quote CIF Singapore. Bank ref: Algemene Bank, Netherland N.V.. Contact: Golden Source Trading and Company, Maxwell House, 20 Maxwell Road, Singapore 1. Phone: 222-2695.

1905-1906 Vegetable and flower seed (Canada). Wholesale seed distributor is interested in purchasing an undetermined quantity of prepacked vegetable and flower seed. All shipments to be prepaid. Contact: D. Cook, Director, Canadian Seed Company, Halifax - 1056 Barrington Street, Nova Scotia, Canada.

1907 Fish meal (El Salvador). Major wholesaler needs 500 mt of fish meal, 65% protein. Importer wants quotes at earliest possible date. Quoted CIF Acajutla. Bank ref: Banco Agricola Comercial. Contact: Arthur Guth, Lopez Andreo, S.A., 25 Avenida Sur, 763, San Salvador, El Salvador. Phone: 22-7700. Telex: (301) 20150.

1908 Semen (Indonesia). Indonesian importer seeking to become agent for U.S. Bovine semen exporter. Bank ref: Bank Negaha, Indonesia 1946, Kota Branch. Contact: Daniel Effendie, Sales Manager, P.T., New Ruhaak Indonesia (Ltd.), Jalan Pintu Beasr Utara No. 11, Jakarta, Kota, Indonesia. Telex: 42048 NRI. Phone: 276526, 279595.

1909 Red kidney beans (England). Interested in 20-100 mt of red kidney beans, Grades 1 & 2, in bags of 100 lbs. net, container shipment. Quote C&F. Bank ref: Williams & Glyns Bank Ltd., 535 Cheetham Hill Road, Manchester. Contact: Joe Simon, Simons Poultry Ltd. and Foods, Glebe Mill, Drury Lane, Chadderton, Oldham OL9 7PH, England. Telex: 666728. Cable: BUDIT England. Phone: 061 624 7564.

1910-1912 Corn oil, vegetable oil, frozen fish (Egypt). Interested in 100 mt monthly of corn oil, grades 1 & 2, 5 liter tins/1 liter plastic; same quantity and specs for vegetable oil (not corn); and same quantity and grades for frozen fish, 10 kg per carton. Prefers new to market firms. Quote CIF Alexandria. Bank ref: Abu Dhabi, Alexandria, and National Bank of Egypt, Cairo. Contact: Ahmed Abdel Aziz, Import Manager, Chaco Egypt Ltd., P. O. Box 1777, Alexandria, Egypt. Telex: 54057 COMALX UN, Attention Chaco. Phone: 28000, Alexandria.

1913-1918 Fresh and processed fruits and vegetables, cotton (Indonesia). Established Indonesian importer of fresh and processed fruits and vegetables, plus general merchandise seeks agency representations from U.S. exporters of raw cotton, fresh and processed fruits and vegetables. Contact: Adi Sidharta, P. T. Ideal Artana, Jalan Pinangsia Timur 4H, Jakarta Barat, Indonesia. Cable: IDEALTRACO. Telex: 42011 Metro Jakarta.

1919 Soybean oil (England). Wants CIF Jeddah, FOB East Coast quotes for soybean oil for cooking purposes. One U.S. gallon packages, labelled in both Arabic and English. Bank ref: Bank of Montreal. Contact: Oliver De Baer, International Resources and Finance Bank S.A., 18 Finsbury Circus, London EC2M 7BP, England. Telex: 888162. Phone: 01-638-3611

1920-1923 Dried fruits, canned fruits and vegetables, canned fish (Denmark). Interested in consumer and catering sizes of all qualities and grades of dried fruit other than raisins and prunes, canned fruit, canned vegetables, canned fish. Company is broker and is interested in representing on exclusive basis only. Quote FAS or C&F. Bank ref: Copenhagen Handelsbank, Copenhagen. Contact: Fin Poulsen or Povl Teilmann, Fin Poulsen & Co., Snaregade 4, DK-1205 Copenhagen K, Denmark. Telex: 15261. Phone: 01-13-25 61.

1924-1931 Canned soups, ready meals, tomato products, saltines, cookies, honey, tea (Iran). Agent for 24 chain stores requests offers from primary suppliers for large quantities of canned soups, canned ready meals such as beef stew, tomato puree, catsup, saltines, cookies, honey and instant tea. Also interested in offers for specialty foods. Payment by Letter of Credit. Bank ref: Bank of Tehran, International Bank of Tehran. Contact: Cyrus Malek, ARAM Company, 10 Bahram Chobin K, Sepahbod Zahedi Avenue, Tehran, Iran. Telex: 215495 STCO IR. Phone: 839836.

1932 Fruit puree and powdered milk for babies (El Salvador). Major wholesale distributor wants 250 cases of fruit puree for babies (24 units each case), and 250 cans of powdered milk. Puree packaging: 7 3/4 oz. glass; powdered milk - 100 cans of 453 g, 75 cases of 1134 g and 75 cases of 2268 g. Delivery soonest, quote CIF Salvadoran ports. Bank ref: Banco Salvadoreno. Contact: Sr. Atilio Martinez, Phomotora Internacional, S.A. De C. V., 2 Calle Poniente, No. 2-1, Santa Tecla, El Salvador, C.A.

Foreign Trade Developments

New Chilean food labeling requirements. Resolution No. 117 of the Ministry of Economy, effective July 17, 1978, imposes new labeling requirements on producers and importers of canned or packaged foodstuffs and specifies the information that such labeling must include. The new regulations will become effective January 1, 1979. As from that date, all canned or packaged foodstuffs sold in the Chilean market will have to bear labels written in Spanish containing precise information on net contents (in metric system), main ingredients (including all additives), manufacturing and expiration dates of the product, and name of the producer or importer. Previously the labeling requirements for foodstuffs applied only to Chilean made products. Moreover, Resolution 137 does not prohibit importation of foodstuffs that do not meet these labeling requirements, but rather their sale to consumers in Chile. Chilean importers, therefore, may continue to buy English-language labelled foodstuffs, but they would have to have them relabelled before they were put on the market.

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Central America poultry conference. The Comite Organizador IV Congreso Avicola De Centro America Y Panama is inviting U.S. poultry industry representatives to participate and/or exhibit at the technical-scientific seminar, poultry show and round table conference at the Hotel Maya in Tegucigalpa, Honduras, October 17-20. The registration fee is $24 for men and $15 for wives. Exhibit space rents for $100 a square meter. Hotel reservations may be made with Nadina Lefevre, Apartado T-152, Tegucigalpa, D.C., Honduras, C.A.

Eastern National Livestock Show. An export seminar will be feature at the 32nd Annual Eastern National Livestock Show at the Maryland State Fairgrounds, Timonium, Maryland, October 7. Four hundred and ninety seven breeders from 21 States exhibited last year. The 9:30-12:30, export seminar will include talks by authorities on the marketing outlet for U.S. cattle, impact of U.S. cattle on foreign markets, and role of commercial banks and international freight forwarders.

New Publications:

Single copies of the following are available by writing the Information Services Staff, FAS, U.S. Department of Agriculture, Washington, D.C. 20250.

World Fresh Citrus Fruit Production and Trade Statistics, FCF 1-78, August 1978.

Per Capita Meat Consumption Rises in 1977, FLM 7-78, August 1978.

1978/79 Potato Plantings Moderately Lower in Western Europe, Canada, and Mexico. FVEG 3-78, August 1978.

Southern Hemisphere Citrus Production and Exports Reach a Record High, FCF 3-78, August 1978.

World Grain Situation and Outlook for 1978/79, FG 14-78, August 15, 1978.